Message Text

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INFO OCT-01 EA-10 ISO-00 EB-07 OPR-02 RSC-01 /021 R

DRAFTED BY COM:OED:DEPD:WM. CORFITZEN:JW
APPROVED BY EB/OCA/REP:GPWILSON
COM:OED:DEPD: JAMILLER
COM:OED:DEPD: RLPRITCHARD
OIM:BIC: T.WELCH: PHONE

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P R 062223Z JAN 75 FM SECSTATE WASHDC TO AMCONSUL OSAKA KOBE PRIORITY INFO AMEMBASSY TOKYO

UNCLAS STATE 002405

E.O. 11652: N/A TAGS: BTRA, JA

SUBJECT: FOREIGN BUYER PROGRAM: MR. YOKOYAMA

REF: A) STATE A-2270; B) OSAKA KOBE T-1447

- 1. SUBSTANCE OF REF B PASSED TO AMERICAN FIRMS TO BE VISITED. THEY ARE NOW CONTACTING LOCAL UNIVERSITIES AND LANGUAGE SERVICE INSTITUTES TO OBTAIN INTERPRETERS. STATE DEPARTMENT'S DIVISION OF LANGUAGE, IS ALSO ASSISTING IN LOCATING QUALIFIED INTERPRETERS.
- 2. PLEASE ADVISE IF MR. YOKOYAMA WANTS A: ONE INTERPRETER FOR COMPLETE VISIT WHO WOULD TRAVEL WITH HIM? B: LOCAL INTERPRETERS IN EACH CITY BY THE HOUR? C: LOCAL INTERPRETERS IN EACH CITY BY THE DAY? INTERPRETERS WILL BE AT MR. YOKOYAMA'S OWN EXPENSE.
- 3. AT LEAST A WEKK'S LEAD TIME IS NEEDED TO LOCATE GOOD JAPANESE SPEAKING INTERPRETERS. REQUEST POST CABLE FIRM ITINERARY ASAP SO INTERPRETER ARRANGEMENTS CAN BE MADE.

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4. COMMERCE HAS ASSIGNED BILL CORFITZEN AS PROJECT

OFFICER TO ASSIST MR. YOKOYAMA WHEREEVER NECESSARY, BUT IS UNABLE TO PROVIDE AN ESCORT OFFICER. CORFITZEN DOES NOT

SPEAK JAPANESE BUT CAN BE TELEPHONED ON (202) 967-2068 FOR ASSISTANCE. THE FOLLOWING JAPANESE SPEAKING U.S. GOVERNMENT OFFICIALS ARE ALSO AWARE OF YOKOYAMA'S VISIT AND ARE PREPARED TO ASSIST HIM. MR. ART MIYAKAWA, JAPAN DESK OFFICER, DEPARTMENT OF COMMERCE (202) 967-2427; MR. MANABU FUKUDA, DEPARTMENT OF STATE, DIVISION OF LANGUAGES, (202) 632-3492.

- 5. WHILE AMERICAN FIRMS CONTACTED ARE ANXIOUS TO MEET MR. YOKOYAMA, THEY INFORM US THAT FIRM APPOINTMENTS HAVE NOT YET BEEN MADE. FYI: A) MR. SILVERMAN WILL LEAVE THE UNITED STATES ON 31 JANUARY, BUT LOOKS FORWARD TO MEETING MR. YOKOYAMA PRIOR TO HIS BUSINESS TRIP DEPARTURE. B) MR. SCHAPIRO IN BALTIMORE IS AVAILABLE ON 21 THRU 24 JANUARY. C) MR. HERB GROSSMAN WILL BE ON TRAVEL LAST WEEK OF JANUARY AND THE FIRST WEEK OF FEBRUARY.
- 6. MR. SHAPIRO OF BALTIMORE OWNS A SUBSIDERARY,
 DELEWARE INDUSTRIES OF GREAT NECK NEW YORK, WHICH
 SPECIALIZES IN THE THREAD WASTE BEING SOUGHT BY FOREIGN
 BUYER YOKOYAMA. FOR THIS REASON SHAPIRO RECOMMENDS THAT
 YOKOYAMA CALL ON MR. CHET CASPER FOR SALES NEGOTIATIONS
 AT GREAT NECK NEW YORK IN LIEU OF VISITING BALTIMORE. KISSINGER

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 06 JAN 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:

Document Number: 1975STATE002405
Document Source: CORE
Document Unique ID: 00
Drafter: OED:DEPD:WM. CORFITZEN:JW

Enclosure: n/a Executive Order: N/A Errors: N/A Film Number: D750005-0687

From: STATE

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750175/aaaacnvs.tel

Line Count: 87

Locator: TEXT ON-LINE, ON MICROFILM Office: ORIGIN COME Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: n/a Previous Handling Restrictions: n/a

Reference: 75 STATE A-2270, 75 OSAKA KOBE T-1447 Review Action: RELEASED, APPROVED Review Authority: ShawDG

Review Comment: n/a Review Content Flags: Review Date: 24 FEB 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <24 FEB 2003 by RicharJA>; APPROVED <12 FEB 2004 by ShawDG>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: FOREIGN BUYER PROGRAM: MR. YOKOYAMA

TAGS: BTRA, JA To: OSAKA KOBE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006